



## **THE FUTURE - IT'S ALL ABOUT CHOICE AND LEADERSHIP**

*"If you limit your choices only to what seems possible or reasonable, you disconnect yourself from what you truly want – and all that is left is a compromise. It's your call."*

***Effective leadership, both personally and professionally, will take many forms. But at its core, it necessarily includes the ability to:***

- Articulate a strategy – for yourself and the Organisation
- Establish guiding principles
- Make decisions quickly, efficiently and effectively
- Earn the trust of people, include them in the process, treat them fairly, keep them informed and above all else communicate effectively
- Keep yourself, people and hence the organisation focussed on the positive outcomes

***Therefore we believe a definition of Leadership could be -***

*"To maximise the expectations, the positive hope of the outcomes that come from change – while minimising the fear of change for those involved."*

***And the 10 Ways to be your Best are -***

- Ask yourself – am I fulfilled
- Reflect on what you really want to do and achieve
- Devise a Strategy to achieve your goals
- Work hard at that strategy – right now
- Identify and overcome limiting patterns and thoughts
- Don't be dissuaded or sidetracked
- There is no success without hard work
- If needs be, seek a mentor or motivating coach
- When you succeed, reward yourself
- Be proud and celebrate in the new you!

## **So what do we do – what is our Intent – to facilitate this focussing & clarity?**

*“What do we do? Well it’s all about People – Strategy Development and Execution. Managing transition, we work with Business Owners, Executives and Managers to get them to where they really want to be.*

*As Goalkeepers we don’t kick the goals – we work with them on how to kick. We re-focus, plan and then keep them on track to achieve their goals.*

*We recognise and respect that in life, we can only realise meaning and purpose, when we know, that our dreams are directions, and our minds are our means. Success is indeed a journey, not a destination. We also know quite well that without a plan, we are tourists.*

*We firmly believe it is the greatest mistake of all to do nothing – because then you can only do little. But first you must know for which harbour you are headed, if you are to catch the right wind to get you there.*

*Importantly we have to go for what we think we're fully capable of, not limit ourselves by what we've been in the past.*

*We fervently maintain, that as adults, we have a responsibility to:*

- *find our area of specialty*
- *develop it into an area of excellence*
- *apply it to the benefit of others*
- *believe in what we are doing and believe in who we are.”*

Paul W Smith  
Chief Executive  
Carnegie Management Group

## **OUR LOCATIONS AND CONTACT DETAILS**

Carnegie Management Group  
*“Executive Mentors, Transition Managers & Facilitators”*

Melbourne

Sydney

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Telephone: 1300 334 307

Visit: [www.carnegieng.com.au](http://www.carnegieng.com.au)    [www.executivementor.info](http://www.executivementor.info)    [www.familiesinbusiness.com.au](http://www.familiesinbusiness.com.au)

***“Working together we have the minds and the means to get you where you want to be.”***